



Date: 12th November, 2024

To,

**National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G
Bandra Kurla Complex
Bandra (E), Mumbai – 400 051**

**BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001**

SYMBOL: HYUNDAI

SCRIP CODE: 544274

Dear Sir/Ma'am

Sub: Submission of Investor Presentation made to Press/Analysts/Investors on 12th November, 2024 pursuant to Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

In continuation to our letter dated 7th November, 2024 and 11th November, 2024, We are enclosing herewith the presentation to be made to Press/Analysts/Investors on the Financial Results of Hyundai Motor India Limited for the quarter and half-year ended September 30, 2024.

This intimation is also being hosted on the Company's website at www.hyundai.com/in/en.

Kindly take the same on record.

Thanking you,

Sincerely,

For **Hyundai Motor India Limited**

**Divya Venkat
Company Secretary and Compliance Officer
Membership No. – A33561**



HYUNDAI MOTOR INDIA LTD.

Quarterly Results

Q2 FY25

Safe harbor statement

This presentation might contain forward looking statements which involve a number of risks, uncertainties and other factors that could cause the actual results to differ materially from those in the forward-looking statements.

We do not intend or assume any obligation to update any forward-looking statement, which speaks only as of the date on which it is made.

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 - Volume Mix

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Business Highlights

The Bold New **Alcazar** (September 2024)



01 Intelligent, Versatile, Intense SUV

02 Intuitive technology

03 Various PT options (Turbo, DSL, MT, AT, DCT)

04 Elegant space with 6 and 7 seater

1. Creta raising the bar again

Best Design Project Award 2024 / 1 lakh happy customers in just 6 months

2. New Hy-CNG duo technology

In NIOS and EXTER enhancing customer comfort and convenience

3. New Venue edition

VENUE Adventure Edition, VENUE E+ and S(O)+ with electric sunroof

4. Exter export expansion

Made in India EXTER lands on the shores of South Africa

5. EV infra expansion

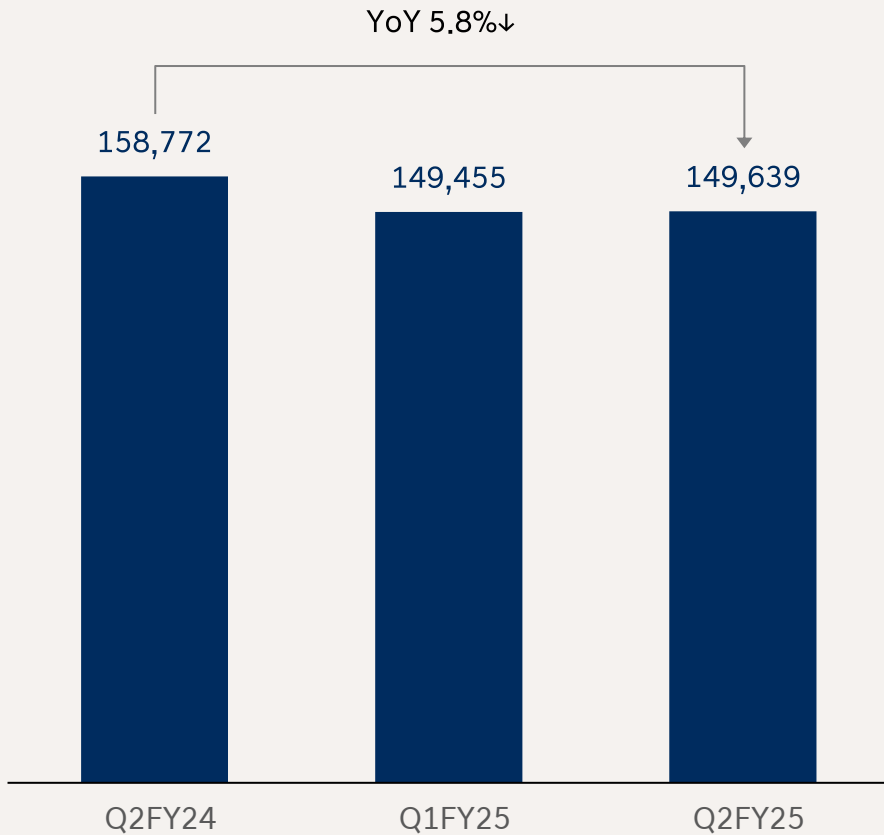
Partnership with local CPO to install EV chargers at dealerships

Sales Performance

Y-o-Y Volume decline caused by Domestic & Geo-political factors

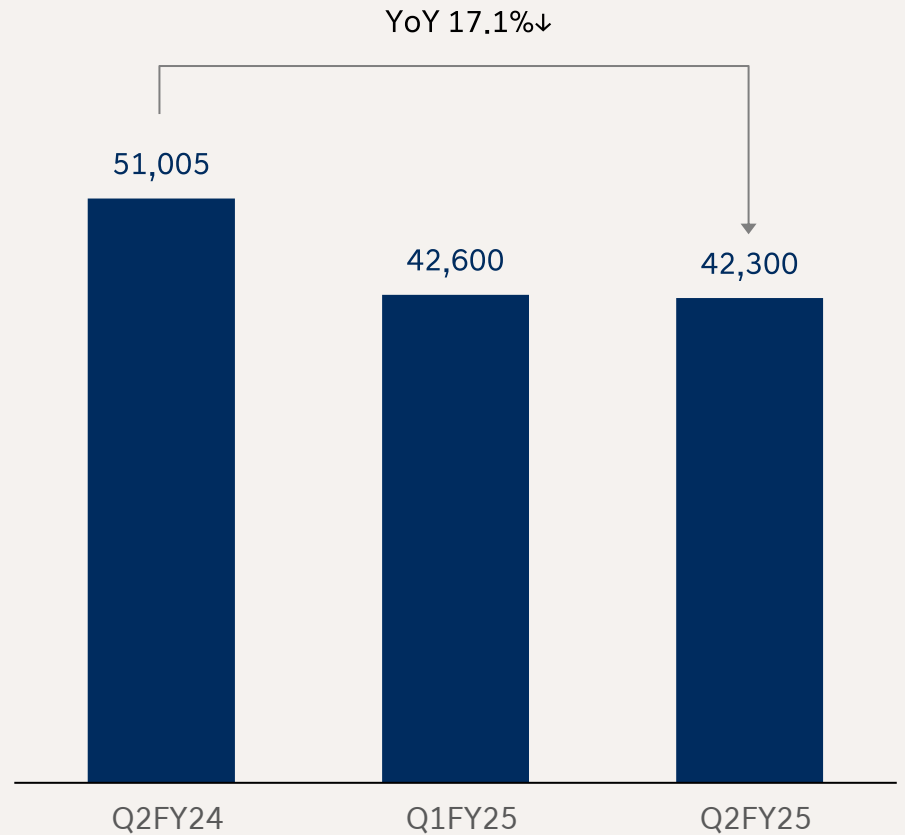
Domestic Sales

Cyclical & Seasonality impact on demand



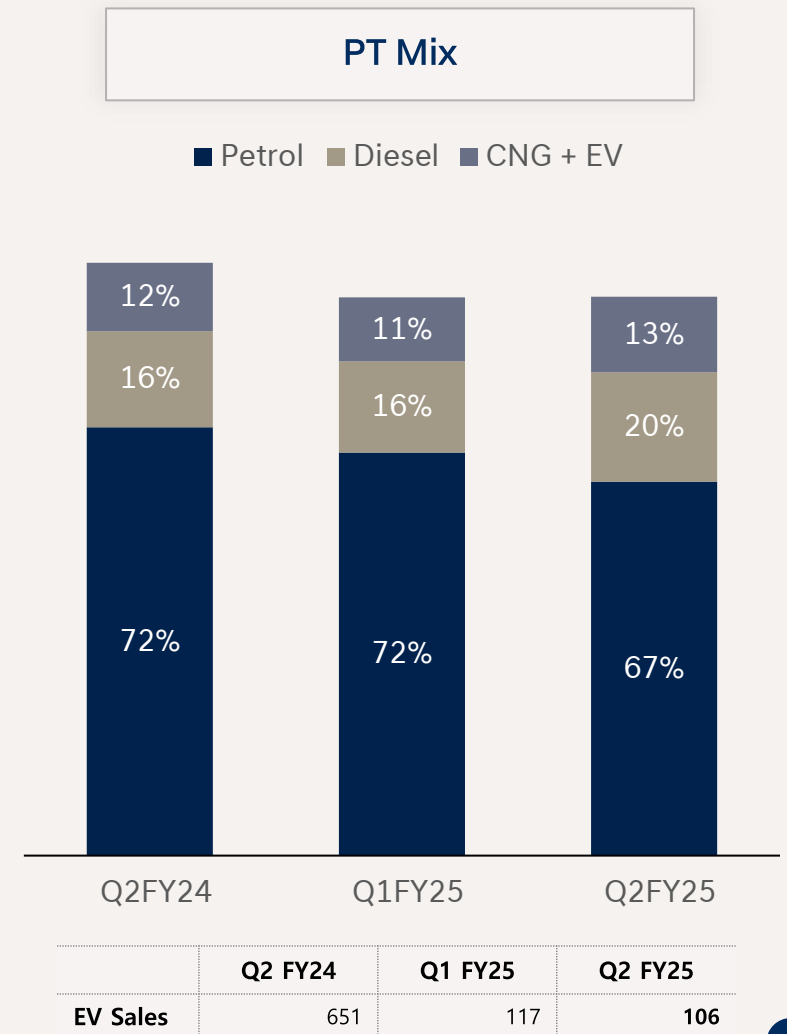
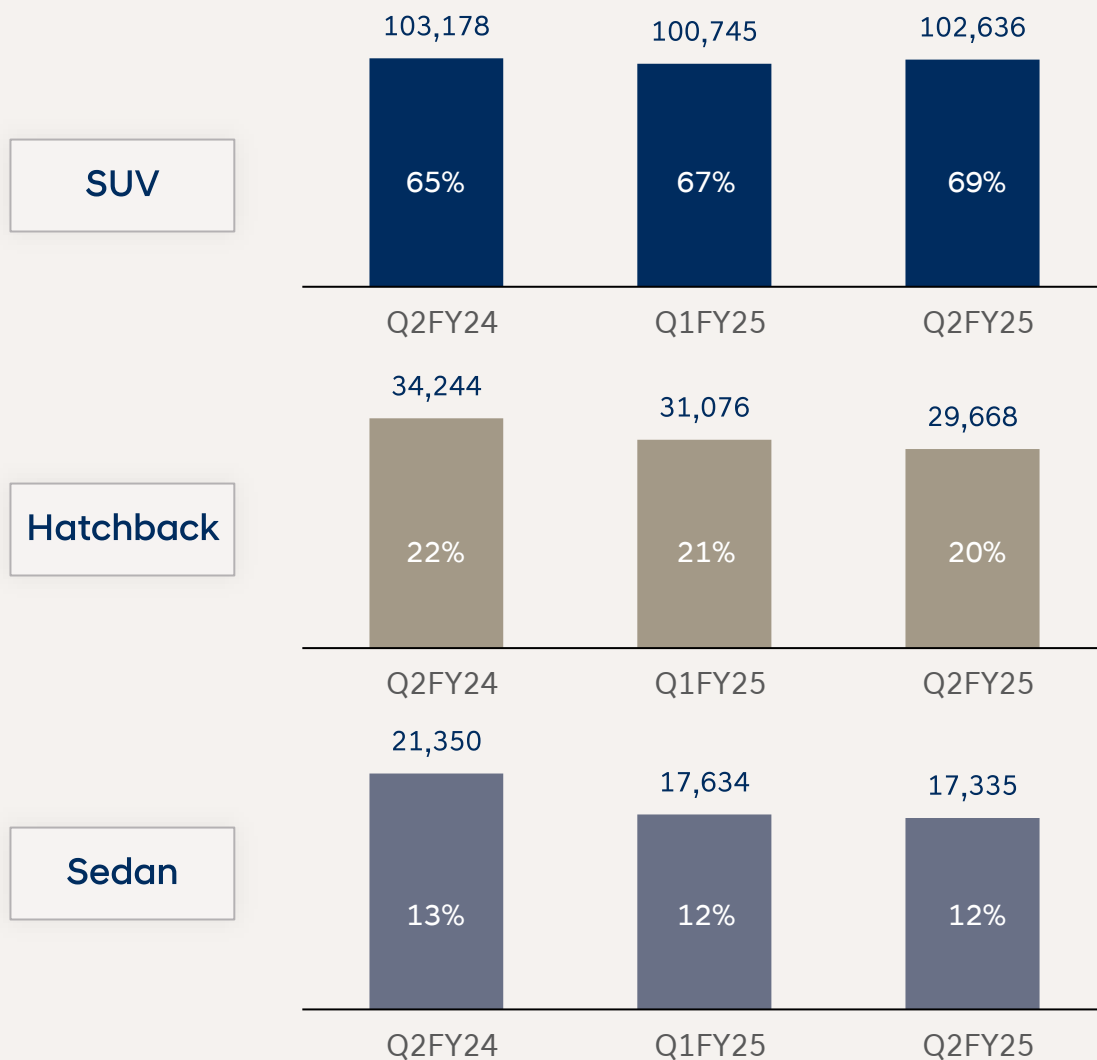
Exports

Red Sea impact on Middle-East exports



Domestic Volume Mix

Going stronger on Premiumisation with continuous growth in SUV contribution. Steady growth in CNG volumes supported by dual-cylinder technology.

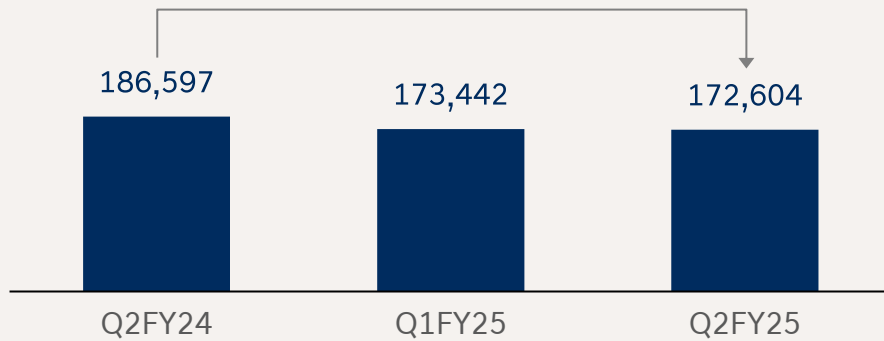


Financial Highlights

Red Sea crisis affected revenue and margins while operational & cost efficiencies provided some positive support

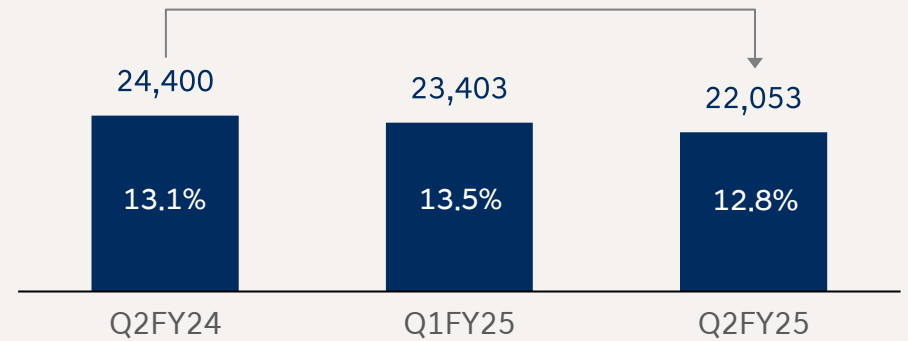
Revenue (₹Mn)

YoY 7.5%↓



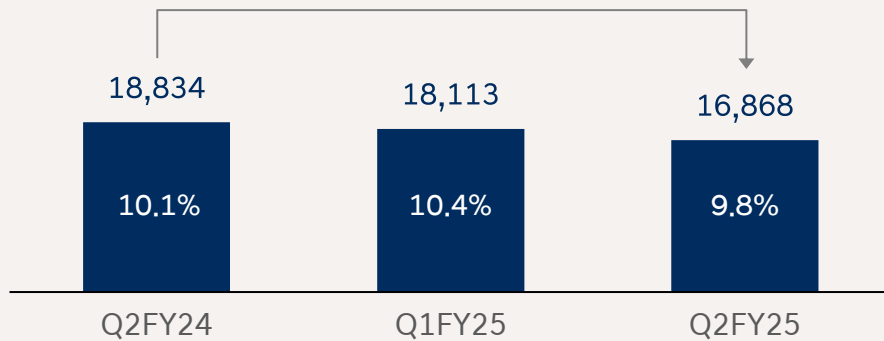
EBITDA (₹Mn)

YoY 9.6%↓



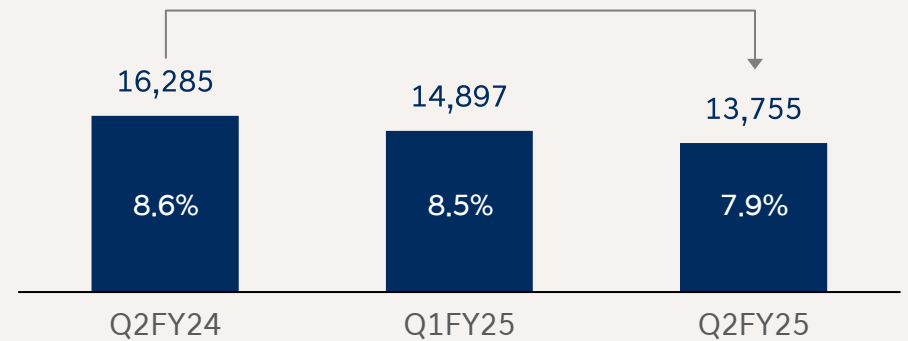
EBIT (₹Mn)

YoY 10.4%↓



PAT (₹Mn)

YoY 15.5%↓

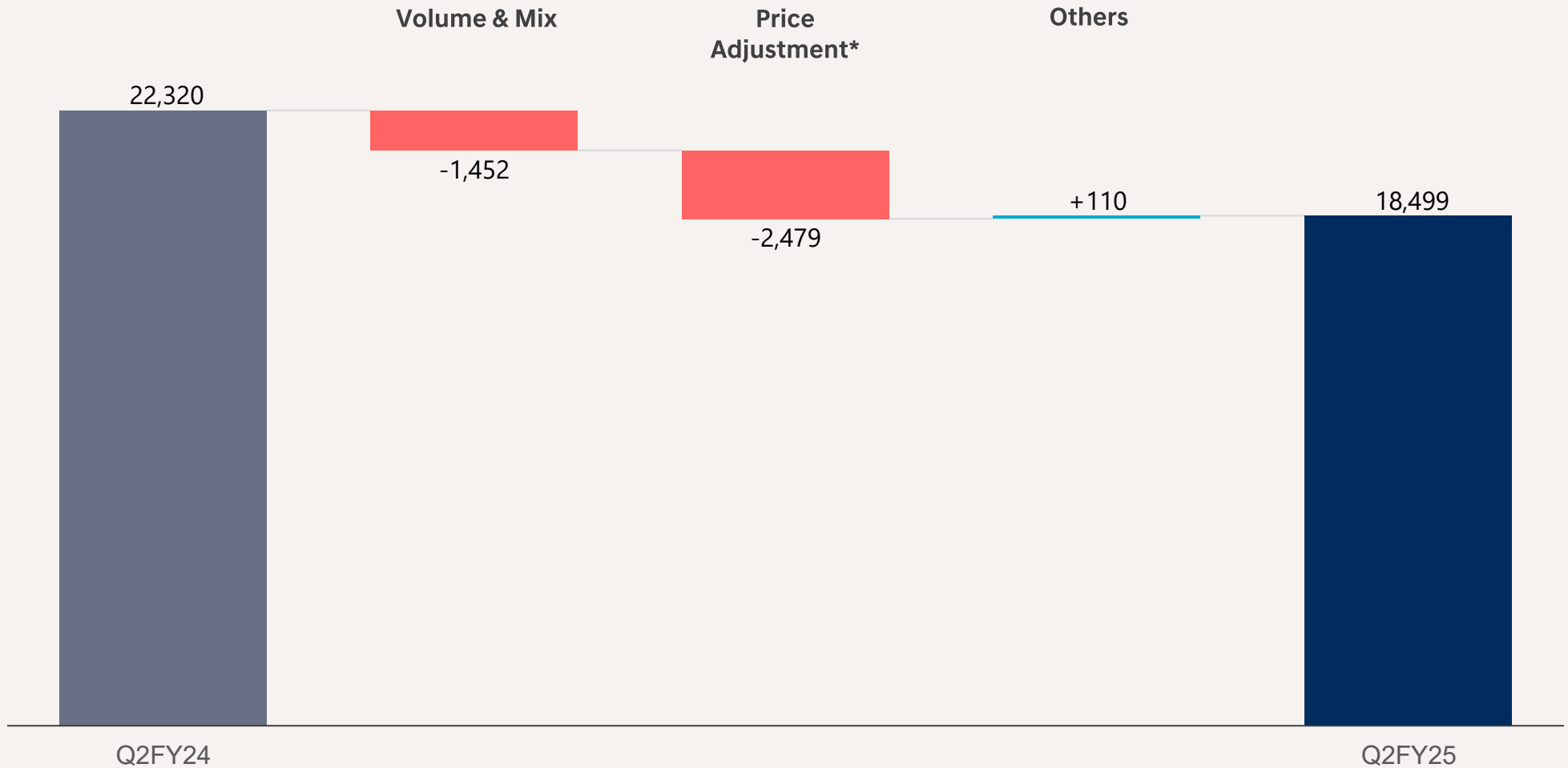


EBITDA & EBIT are calculated as % on Revenue from Operations whereas PAT is calculated as % on Total Income

Financial Highlights - PBT

Cost efficiency and favorable domestic mix helped to minimize impact of volume decline on profits

In ₹ Mn

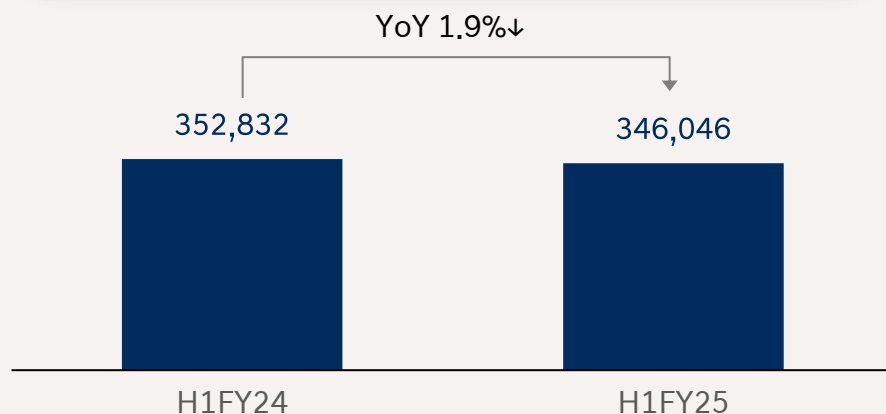


**Includes price increase and incentives*

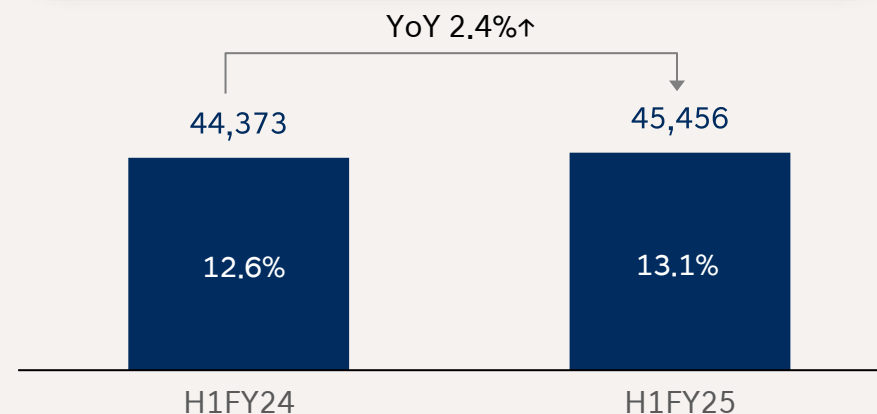
Financial Highlights - H1 FY25

Higher EBITDA & EBIT Margins in H1 FY25 despite challenges of Q2

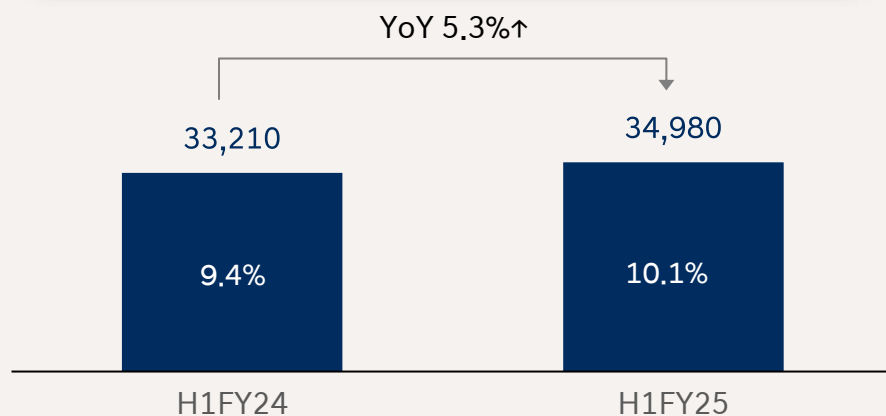
Revenue (₹Mn)



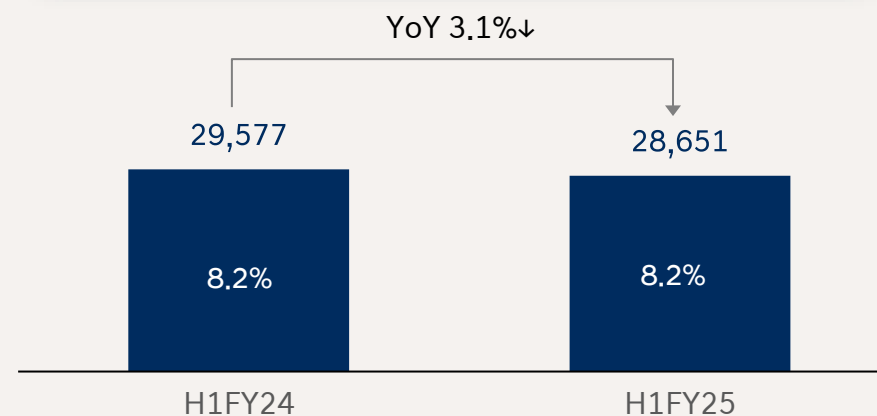
EBITDA (₹Mn)



EBIT (₹Mn)



PAT (₹Mn)



EBITDA & EBIT are calculated as % on Revenue from Operations whereas PAT is calculated as % on Total Income

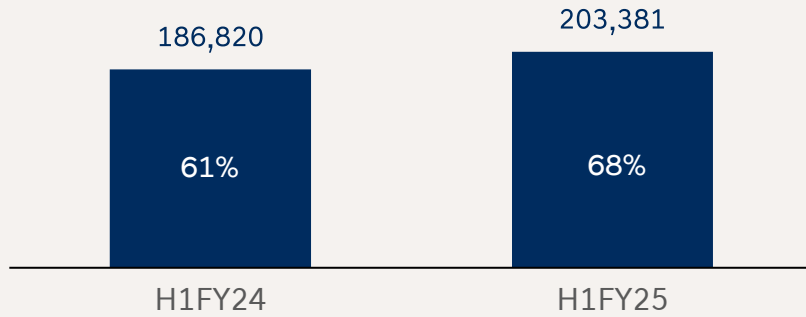


Thank you

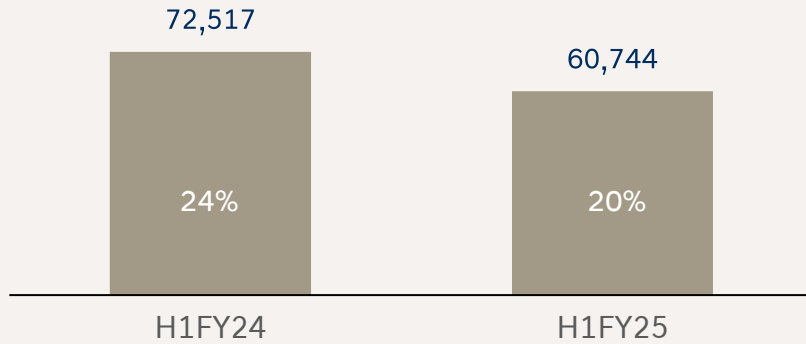
Annexure

Domestic Volume Mix - H1 FY25

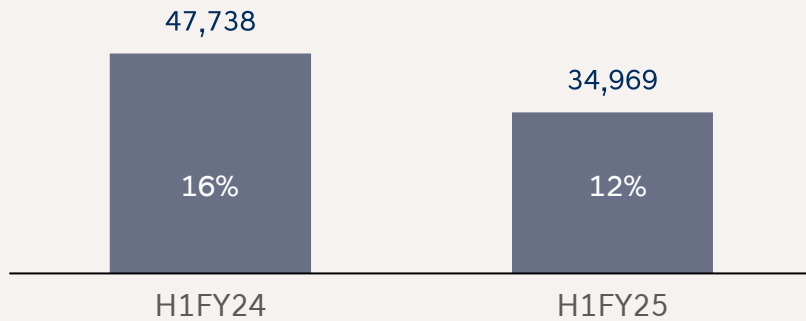
SUV



Hatchback

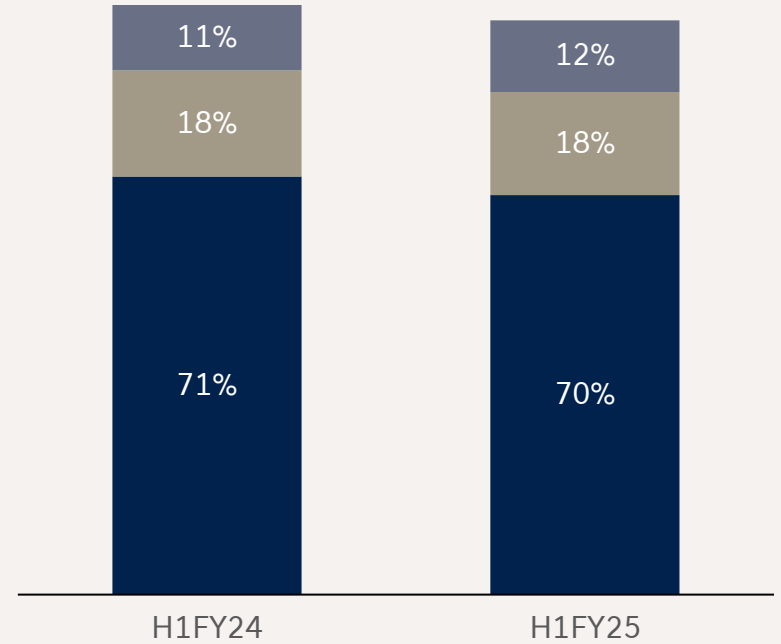


Sedan



PT Mix

■ Petrol ■ Diesel ■ CNG + EV



	H1 FY24	H1 FY25
EV Sales	1,259	223

Key Ratios

Particulars	Q2 FY24	Q1 FY25	Q2 FY25	H1 FY24	H1 FY25
Material cost	74.8%	71.9%	72.5%	75.2%	72.2%
Employee expenses	2.6%	3.2%	3.2%	2.8%	3.2%
Depreciation	3.0%	3.0%	3.0%	3.2%	3.0%
Finance cost	0.2%	0.2%	0.2%	0.2%	0.2%
Other Expenses	9.5%	11.5%	11.5%	9.4%	11.5%
EBITDA %	13.1%	13.5%	12.8%	12.6%	13.1%
EBIT %	10.1%	10.4%	9.8%	9.4%	10.1%
PBT %	11.7%	11.4%	10.6%	11.2%	11.0%
PAT %	8.6%	8.5%	7.9%	8.2%	8.2%

All elements are calculated as % on Revenue from Operations except PBT & PAT (calculated as % on Total Income)

Other Key Metrics

Particulars	Q2 FY24	Q1 FY25	Q2 FY25
Revenue from Operations (In ₹Mn)	186,597	173,442	172,604
Domestic %	74.3%	76.3%	78.2%
Exports %	25.7%	23.7%	21.8%
Net Worth (In ₹Mn)	183,525	121,487	135,266
ROCE %	10.8	13.7	11.6
Basic EPS (₹)	20.04	18.33	16.93
Diluted EPS (₹)	20.04	18.33	16.93
Total Sales Volume	209,777	192,055	191,939
Domestic	158,772	149,455	149,639
Exports	51,005	42,600	42,300

	FY22	FY23	FY24
	473,784	603,076	698,291
	78.8%	76.6%	77.7%
	21.2%	23.4%	22.3%
	168,563	200,548	106,657
	20.4	28.7	62.9
	35.71	57.96	74.58
	35.71	57.96	74.58
	610,760	720,565	777,876
	481,500	567,546	614,721
	129,260	153,019	163,155